Proposition S/Z Outreach Program Outreach Events Overview October 2014 Report

Events Attended

- Meet and Greet with the new president of Central San Diego Black Chamber of Commerce (10/01)
- Elite SDVOB Network monthly meeting (10/07)
- Public Agency Consortium (PAC) quarterly meeting (10/08)
- Meet and Greet Capital Access, an MBE/SBE company (10/08)
- The Blue Book Building and Construction Network Showcase (10/09)
- Meet and Greet Infinity Construction Group, an MBE/SBE company and Central San Diego Black Chamber of Commerce (10/14)
- Site walk for Furnish and Install New Public Address System at San Diego HS project (10/16)
- Congresswoman Susan Davis' Women in Contracting Workshop (10/22)
- Elite SDVOB Network's Turning Contacts into Contracts Procurement Conference (10/24)
- Site walk for Furnish and Install Tandus Carpeting On An As-Needed Basis (IDIQ) project (10/30)
- Small Business Development Center (SBDC) Be The Best! Women in Business Expo (10/31)

Events Scheduled

- Elite SDVOB Network monthly meeting (11/04)
- City of San Diego Construction Contractor Outreach Event (11/06)
- National Association of Women in Construction (NAWIC) monthly meeting (11/11)
- San Diego Supplier Development Council (SDSDC) guarterly Meeting (11/12)
- Associated Subcontractors Alliance (ASA) monthly meeting (11/12)
- Elite SDVOB Network's Annual Networking Mixer (11/13)
- DVB Alliance Salute to Veterans Day (11/14)
- Society for Marketing Professional Services (SMPS) monthly meeting (11/19)
- Central San Diego Black Chamber of Commerce monthly meeting (11/19)
- American Indian Chamber of Commerce monthly meeting (12/05)
- Public Agency Consortium (PAC) quarterly meeting (12/09)
- Women's Business Enterprise National Council (WBENC) Corporate Connection Dine Around (12/09)
- San Diego Contracting Opportunity Center's (SDCOC's) annual Doing Business with SDUSD workshop (12/11)
- American Indian Chamber of Commerce, Southern California Chapter meeting (12/17)
- Council for Supplier Diversity Category Sourcing event (TBD)
- US Hispanic Contractors and Professionals quarterly meeting (TBD)

Micro-Projects Program

- 25 micro-projects awarded in FY 2014-2015
- 100% Small Business Enterprises (SBEs), and also: 6 DVBE, 6 WBE and 7 MBE



Business Outreach Report CONSTRUCTION 2014, 4th Quarter UPDATE

Total Bond Dollars Awarded in 2014 \$75,707,815.00 Number of Bond Projects Awarded in 2014 33

	Dollar	%	
Emerging Business Enterprise (EBE) Awards	\$37,846,962.00	49.99%	
Non-EBE Awards	\$37,860,853.00	50.01%	
EBE Categories			
Disabled Veteran Business Enterprise/ Service-Disabled			
Veteran-Owned Business Enterprise (DVBE/SDVOB)	\$9,317,626.00	12.31%	
Minority Business Enterprise (MBE)	\$3,682,559.00	4.86%	
Woman Business Enterprise (WBE)	\$1,067,468.00	1.41%	
Small Business Enterprise (SBE)	\$35,282,749.00	46.60%	
Local	Dollar	%	
Local (SD County)	\$48,632,170.00	64.24%	
Outside of SD County	\$27,075,645.00	35.76%	



Business Outreach Report PROFESSIONAL SERVICES 2014, 4th Quarter UPDATE

Total Bond Dollars Awarded to date \$157,355,482.00 Number of Bond Contracts Awarded to date 20

	Dollar	%	
Emerging Business Enterprise (EBE) Awards	\$72,488,811.00	46.07%	
Non-EBE Awards	\$84,866,671.00	53.93%	
EBE Categories			
Disabled Veteran Business Enterprise/ Service-Disabled			
Veteran-Owned Business Enterprise (DVBE/SDVOB)	\$3,863,853.00	2.46%	
Minority Business Enterprise (MBE)	\$11,854,943.00	7.53%	
Woman Business Enterprise (WBE)	\$49,840,351.00	31.67%	
Small Business Enterprise (SBE)	\$19,245,426.00	12.23%	
Local	Dollar	%	
Local (SD County)	\$143,901,064.00	91.45%	
Outside of SD County	\$13,454,418.00	8.55%	